## C O N S U L T I N G

## Balance Check

An organization needs to operate in a balanced, aligned way to ensure optimal engagement and achieve results. This tool assesses your organization's current state at the highest level relative to the 12 Laws of Karma; the findings will help guide your attention toward areas most in need of alignment.

## Bring your business into balance and drive results by answering 12 key questions:

The Law of Cause & Effect: How clear is your organization's vision for where it wants to be in the next year?

- A) We've got the roadmap and know how to read it.
- B) The path comes in and out of view.
- C) Map? What map?

The Law of Creation: Is your content connecting and driving meaningful engagement?

- A) Our stories inspire action.
- B) Sometimes we hit, sometimes we miss.
- C) Hello. Hello. Is this thing on?

The Law of Humility: Is your brand message authentic and resonating with your target audience?

- A) Our audience knows us like a close friend.
- B) They know our name, but not our story.
- C) They couldn't pick us out of a police lineup.

The Law of Growth: How well do you understand what makes your customers tick?

- A) We know them as well as they know themselves.
- B) We have some details but are missing some critical ones.
- C) We're flying blind.

The Law of Responsibility: Are employees actively engaged and fully aligned with your organization's mission? (If you are doing this as an individual assessment and not part of a team or organizational one, answer only for yourself. All others please consider the employee base as a whole.)

- A) Passionate and all-in.
- B) Worth it for the paycheck.
- C) Webcams are off and counting the minutes until 5 p.m.

The Law of Connection: How smoothly do your processes connect across departments?

- A) Flowing like a well-oiled machine!
- B) Sometimes, calls get dropped.
- C) It's a game of telephone...and we're in an area with just one bar of service.



## Organizational Karma: Balance Check

The Law of Focus: Are you actively driving innovation or are you stuck in a rut?

- A) We're trendsetters, always ahead.
- B) We have an occasional breakthrough.
- C) We never seem to get our ideas off the ground.

The Law of Giving & Hospitality: Are you consistently delighting customers and exceeding expectations?

- A) They're all smiles and stories.
- B) They seem happy enough for the most part.
- C) We hear more complaints than compliments.

The Law of Here & Now: How effectively are you leveraging technology to stay competitive in the present and lead in the future?

- A) We're tech-savvy and future-ready.
- B) We're using up-to-date tools but not taking full advantage of them.
- C) Our tech feels more 1999 than 2025.

The Law of Change: How adaptable is your organization to change?

- A) We embrace and thrive on change.
- B) We adapt, in due time.
- C) It sends us into a tailspin.

The Law of Patience & Reward: Are you systematically measuring progress and holding yourselves accountable?

- A) We track, we measure, we adjust, and we celebrate appropriately.
- B) We check in on progress, but not often enough.
- C) Metrics? What metrics?

The Law of Significance & Inspiration: Are your leaders empathetically and inclusively steering your organization for success?

- A) Our leadership lights the way.
- B) The guiding flame flickers.
- C) We're not sure who's holding the torch.

Look at how you answered each question.

If you answered A, give yourself an A. You're aligned. Keep doing the work to make sure it stays that way.

If you answered B, your balance is off. Consider the relative priority of the item, and if it's important, work to understand why and take steps to restore the balance.

If you answered C, you're losing your way. Choose the highest priority item(s) and make a plan to get back on track.

<u>Contact us today</u> to get back in balance. We'll help you find your focus to align activity and develop sustainable solutions that support growth and satisfaction.



